## **Chicago State University**

## College of Business

## MARKETING OPTION/FALL 2018

| Name:  |   | Major:<br>Marketing                        | Minor/2nd Major: |                 |        |                                  | Catalog Year:<br>Fall 2018                                 | Advisor Signature and Date:            |          |           |  |
|--|---|--|------------------|-----------------|--------|----------------------------------|--|--|----------|-----------|--|
| Cougar UID:  |   | Anticipated Graduation:                    | Transfer School: |                 |        |                                  | Transfer Degree/Credits:                                   | Student Signature and Date:            |          |           |  |
| Area   | Course  |  | Term             | Grade           | Credit | Area                             | Course   | <u> </u>                               | Term Gra | de Credit |  |
| Area A: Composition (6 Credit Hours)                                 |   |  |                  |                 |        | Area I:                          | Business Core Courses (48 Credit Hours)**                  |  |          |           |  |
| A1   | Composition I (based on English   | Placement Score)                           |                  |                 | 3      | I1                               | ACCT 2110 (Intro to Financia                               | al Acct w/ Lab)                        |          | 3         |  |
| A2   | Composition II (based on English Placement Score)                                     |  |                  |                 | 3      | 12                               | ACCT 2111 (Intro to Manger                                 | CCT 2111 (Intro to Mangerial Acct)     |          | 3         |  |
| Area B: Humanities/ Fine Arts (6 Credit Hours)                       |   |  |                  |                 |        | 13                               | ACCT 2291 ( Business Law I)                                | CT 2291 ( Business Law I) or ACCT 1290 |          | 3         |  |
| B1 Humanities  |   |  |                  |                 | 3      | 14                               | FIN 2660 (Principles of Finance)                           |  |          | 3         |  |
| В2   | Diversity/Fine Arts   |  |                  |                 | 3      | 15                               | INSY 1370 (Microcomputer Apps. in Business)                |  |          | 3         |  |
| Select   | ART 1100, 2101, 2102, 2105, *2110 2120, 2130, 2140, *2150; ENG 1260, 2160, 2          |  |                  | 339 ,2340, 2410 |        | 16                               | INSY 3200 (Business Problem Solving)                       |  |          | 3         |  |
| From CMAT 1750, 2040, *2140, 2310, MUS 1134, 2215, 2216, 2217, *2285 |   |  |                  |                 | 17     | MGMT 1020 (Career Fluency)       |  |  | 3        |           |  |
| Area C: Oral Communication (3 Credit Hours)                          |   |  |                  | 18              |        | 18                               | MGMT 1030 (Intro. Modern Bus. Sys.) or 1045                |  |          | 3         |  |
| C1   | C1 CMAT 1140  |  |                  |                 | 3      | 19                               | MGMT 3010 (Principles of Management)                       |  |          | 3         |  |
| Area D:  | Foreign Language (6 Credit Hours)   |  |                  |                 | •      | 110                              | MGMT 3020 (Organization Behavior)                          |  |          | 3         |  |
| D1   | art 1:  |  |                  |                 | 3      | l11                              | MGMT 3240 (Operation/Pro                                   | 3240 (Operation/Production Mgmt)       |          | 3         |  |
| D2   | Part 2:   |  |                  |                 | 3      | l12                              | MGMT 4850 (International E                                 | rnational Business)                    |          | 3         |  |
| Area E: Math (3 Credit Hours)  |   |  |                  |                 |        | l13                              | MGMT 4890 (Business Policy and Strategy)                   |  |          | 3         |  |
| E1 MATH 1200 (based on Math Placement Scores)                        |   |  |                  |                 | 3      | 114                              | MKTG 3110 (Principles of M                                 | 3110 (Principles of Marketing)         |          | 3         |  |
| Area F: Natural Sciences (6 Credit Hours) 1 lab course required.     |   |  |                  |                 |        | 115                              | QBA 2000 (Statistics for Business)                         |  |          | 3         |  |
| One course must be in BIOL & one course in PH S                      |   |  |                  |                 |        | 116                              | QBA 3500 (Business Statistics II)                          |  |          | 3         |  |
| F1 BIOL 1070 or 1080 ( Lab required)                                 |   |  |                  |                 | 3      | Area J:                          | J: Marketing Major Courses (9 Credit Hours)**              |  |          |           |  |
| F2   | F2 PH S 1000 or 1010  |  |                  |                 | 3      | J1 MKTG 3780 (Consumer Behavior) |  |  |          | 3         |  |
| Area G: Social Sciences (9 Credit Hours)                             |   |  |                  |                 |        | J2                               | MKTG 4830 (Marketing Research)                             |  |          | 3         |  |
| G1   | ECON 1010   |  |                  |                 | 3      | J3                               | MKTG 4880 (Advanced Marketing Management)                  |  |          | 3         |  |
| G2   | ECON 1020   |  |                  |                 | 3      | Area K:                          | Marketing Electives (9 Credit Hours)**                     |  |          |           |  |
| G3   | Diversity Course (unless satisfied in B2)   |  |                  |                 | 3      | K1                               |  |  |          | 3         |  |
| Select   | AFAM 1020, AF L 1100, ANTH 1010, 2010, 2160, ART *2110, *2150, CMAT *2140, CJ 224     |  |                  | 45, GEOG        |        | К2                               |  |  |          | 3         |  |
| From   | 000, 1100, HIST 2200, 2840, 2850, MUS *2285, PHIL 1020, SOC 1200, 1250, 2230, WS 2000 |  |                  |                 |        | К3                               |  |  |          | 3         |  |
| Area H:  | H: Non Business Electives (9 Credit Hours) Business Support Courses                   |  |                  |                 |        | Area L:                          | L: Business Elective (9 credit hours)**                    |  |          |           |  |
| H1   | HIL 2520 - Business Ethics  |  |                  |                 | 3      | L1                               |  |  |          | 3         |  |
| H2   | MATH 1400 - Basic Calculus  |  |                  |                 | 3      | L2                               |  |  |          | 3         |  |
| Н3   |   |  |                  |                 | 3      | L3                               |  |  |          | 3         |  |
| Placeme  | Placement/Qualifying Exam Comments  |  | P or F           | Date            | Taken  |                                  | Select from any business course starting with 3XXX or 4XXX |  |          | (         |  |
| English Qualifying (Taken 3 Credit Hrs or less)                      |   | Pass ENG 1270 or 1280; otherwise take 1230 |                  |                 |        | TOTAL                            | TOTAL DEGREE HOURS 120                                     |  |          |           |  |
| English Qua  | alifying (Taken 6 Credit Hours)   | Pass or ENG 1240                           |                  |                 |        |                                  | ** Grade of C or higher required for all Areas I,J, and K  |  |          |           |  |
| Reading Qualifying   |   | Pass or READ 1500                          |                  |                 |        |                                  |  |  |          |           |  |
| Math Qualifying  |   | Pass or 099 Level 1 and/or 2               |                  |                 |        |                                  |  |  |          |           |  |